



CIRCOLARE INFORMATIVA 05/07

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OGGETTO: Il mercato mondiale del factoring – Dati Factors Chain International relativi all'anno 2006.

Il Segretario Generale
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**Accumulative Turnover Figures for All FCI Members Compared to Worldwide Factoring
Turnover (in Millions of EUR)**

	EUR 2002	EUR 2003	EUR 2004	EUR 2005	EUR 2006	INCREASE 2006/2005
Invoice Discounting	74.815	77.516	97.543	160.141	192.595	20,27%
Recourse Factoring	63.830	73.169	89.808	116.626	139.597	19,70%
Non-Recourse Factoring	156.510	177.173	191.467	232.683	245.311	5,43%
Collections	15.640	12.836	15.549	13.120	12.604	-3,93%
Total Domestic Factoring FCI	310.796	340.694	394.367	522.569	590.108	12,92%
Export Factoring	14.649	21.606	32.405	42.073	58.317	38,61%
Import Factoring	8.069	8.915	11.160	13.190	14.843	12,53%
Total International Factoring FCI	22.718	30.521	43.565	55.263	73.159	32,38%
Grand Total FCI	333.514	371.215	437.932	577.832	663.267	14,79%
World Domestic Factoring	681.281	712.657	791.950	930.061	1.029.703	10,71%
World International Factoring	42.916	47.735	68.265	86.486	103.690	19,89%
World Total	724.197	760.392	860.215	1.016.547	1.133.393	11,49%

FACTORING TURNOVER BY COUNTRY IN 2006 IN MILLIONS OF EUR

Nr. of Companies	EUROPE	Domestic	International	Total
3	Austria	3.805	928	4.733
6	Belgium	12.200	4.500	16.700
2	Bulgaria	30	5	35
5	Croatia	285	55	340
3	Cyprus	2.500	46	2.546
10	Czech Republic	3.325	700	4.025
9	Denmark	4.785	2.900	7.685
3	Estonia	2.500	400	2.900
4	Finland	10.500	600	11.100
25	France	90.190	9.819	100.009
50	Germany	52.700	19.300	72.000
10	Greece	4.800	430	5.230
25	Hungary	2.740	140	2.880
1	Iceland	0	25	25
6	Ireland	29.393	300	29.693
40	Italy	113.035	7.400	120.435
6	Latvia	150	126	276
9	Lituania	1.292	604	1.896
1	Luxembourg	225	81	306
5	Malta	1	0	1
5	Netherlands	19.550	5.950	25.500
8	Norway	9.530	1.935	11.465
10	Poland	3.850	575	4.425
10	Portugal	15.846	1.040	16.886
8	Romania	500	250	750
20	Russia	7.500	160	7.660
2	Serbia	100	50	150
8	Slovakia	898	413	1.311
3	Slovenia	270	70	340
21	Spain	63.048	3.724	66.772
60	Sweden	18.000	3.700	21.700
5	Switzerland	1.600	400	2.000
100	Turkey	12.285	2.640	14.925
30	Ukraine	600	20	620
100	United Kingdom	243.838	4.931	248.769
613	Total	731.871	74.217	806.088
	AMERICAS			
3	Argentina	300	33	333
100	Brazil	20.000	54	20.054
53	Canada	2.452	934	3.386
50	Chile	10.900	400	11.300
1	Colombia	100	0	100
5	Costa Rica	50	0	50
5	Cuba	10	200	210
3	El Salvador	190	1	191
19	Mexico	8.000	150	8.150
7	Panama	600	7	607
5	Peru	556	7	563
108	U.S.A.	90.000	6.000	96.000
359	Total	133.158	7.786	140.944
	AFRICA			
2	Egypt	0	3	3
3	Morocco	340	100	440
9	South Africa	7.720	80	7.800
3	Tunesia	220	50	270
17	Total	8.280	233	8.513
	ASIA			
15	China	12.000	2.300	14.300
10	Hong Kong	5.210	4.500	9.710
1	Indonesia	50	0	50
8	India	3.350	210	3.560
8	Israel	250	125	375
13	Japan	73.715	815	74.530
1	Lebanon	85	10	95
10	Malaysia	460	20	480
2	Oman	5	0	5
5	Philippines	150	0	150
1	Saudi Arabia	0	0	0
10	Singapore	2.510	445	2.955
3	South Korea	0	850	850
5	Sri Lanka	181	3	184
25	Taiwan	28.000	12.000	40.000
15	Thailand	1.900	25	1.925
3	United Arab Emirates	750	60	810
6	Vietnam	15	1	16
141	Total	128.631	21.364	149.995
	AUSTRALASIA			
25	Australia	27.503	70	27.573
4	New Zealand	260	20	280
29	Total	27.763	90	27.853
1.159	TOTAL WORLD	1.029.703	103.690	1.133.393

Total Factoring Volume by Country in the Last 7 Years (in Millions of EUR)

	2000	2001	2002	2003	2004	2005	2006
EUROPE							
Austria	2.275	2.181	2.275	2.932	3.692	4.273	4.733
Belgium	8.000	9.000	9.391	11.500	13.500	14.000	16.700
Bulgaria	1	2	0	0	0	0	35
Croatia	0	0	0	0	28	175	340
Cyprus	1.410	1.554	1.997	2.035	2.140	2.425	2.546
Czech Republic	1.005	1.230	1.681	1.880	2.620	2.885	4.025
Denmark	4.050	5.488	5.200	5.570	6.780	7.775	7.685
Estonia	615	1.400	2.143	2.262	3.920	2.400	2.900
Finland	7.130	7.445	9.067	8.810	9.167	10.470	11.100
France	52.450	67.660	67.398	73.200	81.600	89.020	100.009
Germany	23.483	29.373	30.156	35.082	45.000	55.110	72.000
Greece	1.500	2.050	2.694	3.680	4.430	4.510	5.230
Hungary	344	546	580	1.142	1.375	1.820	2.880
Iceland	125	26	16	25	16	15	25
Ireland	6.500	7.813	8.620	8.850	13.150	23.180	29.693
Italy	110.000	124.823	134.804	132.510	121.000	111.175	120.435
Latvia		Shown	with Estonia	until 2003	155	20	276
Lituania		Shown	with Estonia	until 2003	1.040	1.640	1.896
Luxembourg	0	0	197	257	285	280	306
Malta	0	0	0	0	0	0	1
Netherlands	15.900	17.800	20.120	17.500	19.600	23.300	25.500
Norway	4.960	5.700	7.030	7.625	8.620	9.615	11.465
Poland	2.085	3.330	2.500	2.580	3.540	3.700	4.425
Portugal	8.995	10.189	11.343	12.181	14.700	16.965	16.886
Romania	60	98	141	225	420	550	750
Russia	0	0	168	485	1.130	2.540	7.660
Serbia	0	0	0	0	0	0	150
Slovakia	160	240	240	384	665	830	1.311
Slovenia	65	71	75	170	185	230	340
Spain	19.500	23.600	31.567	37.486	45.376	55.515	66.772
Sweden	12.310	5.250	10.229	10.950	14.500	19.800	21.700
Switzerland	1.300	1.430	2.250	1.514	1.400	1.900	2.000
Turkey	6.390	3.947	4.263	5.330	7.950	11.830	14.925
Ukraine	0	0	0	0	0	333	620
United Kingdom	123.770	136.080	156.706	160.770	184.520	237.205	248.769
Total Europe	414.383	468.326	522.851	546.935	612.504	715.486	806.088
AMERICAS							
Argentina	1.715	1.017	71	70	101	275	333
Brazil	12.012	11.020	11.030	12.040	15.500	20.050	20.054
Canada	2.256	2.699	3.100	3.161	3.157	3.820	3.386
Chile	2.650	3.123	3.130	3.500	4.200	9.500	11.300
Colombia	0	0	0	0	0	0	100
Costa Rica	258	208	210	185	180	100	50
Cuba	108	113	120	93	190	210	210
El Salvador	0	123	157	102	105	80	191
Mexico	5.030	6.890	6.340	4.535	4.600	7.100	8.150
Panama	220	220	0	160	201	240	607
Peru	0	0	0	0	0	95	563
U.S.A.	102.268	101.744	91.143	80.696	81.860	94.160	96.000
Total Americas	126.517	127.157	115.301	104.542	110.094	135.630	140.944
AFRICA							
Egypt	0	0	0	0	1	1	3
Morocco	45	50	190	160	300	430	440
South Africa	5.550	5.580	5.860	5.470	7.100	5.580	7.800
Tunesia	60	171	153	210	185	226	270
Total Africa	5.655	5.801	6.203	5.840	7.586	6.237	8.513
ASIA							
China	212	1.234	2.077	2.640	4.315	5.830	14.300
Hong Kong	2.400	2.690	3.029	3.250	4.800	7.700	9.710
Indonesia	3	0	1	1	0	1	50
India	470	690	1.290	1.615	1.625	1.990	3.560
Israel	460	429	354	190	155	325	375
Japan	58.473	61.566	50.380	60.550	72.535	77.220	74.530
Lebanon	0	10	22	35	41	61	95
Malaysia	585	842	610	718	730	532	480
Oman	30	36	29	10	8	1	5
Philippines	0	0	0	0	0	141	150
Saudi Arabia	0	150	100	50	0	0	0
Singapore	2.100	2.480	2.600	2.435	2.600	2.880	2.955
South Korea	115	85	55	38	32	850	850
Sri Lanka	99	115	110	102	128	201	184
Taiwan	3.650	4.511	7.919	16.000	23.000	36.000	40.000
Thailand	1.268	1.240	1.274	1.425	1.500	1.640	1.925
United Arab Emirates	0	0	0	37	145	440	810
Vietnam	0	0	0	0	0	2	16
Total Asia	69.865	76.078	69.850	89.096	111.614	135.814	149.995
AUSTRALASIA							
Australia	7.320	7.910	9.527	13.716	18.181	23.130	27.573
New Zealand	100	410	465	263	236	250	280
Total Australasia	7.420	8.320	9.992	13.979	18.417	23.380	27.853
TOTAL WORLD	623.840	685.682	724.197	760.392	860.215	1.016.547	1.133.393